



<https://eastman.com.ph/job/sales-executive/>

Sales Executive

Description

Sales Executive is responsible for the selling of Eastman assigned products and to ensure Customer Satisfaction.

Qualifications

- Candidate must possess at least a Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Business Management or it's equivalent work experience.
- Having a license of Mechanical Engineer or Electrical Engineer is a plus.
- Minimum of three (3) years of working experience in sales field.
- Secure market information related to products and services needed for sales projections and marketing plans.
- Calls on prospective clients to promote assigned products and services.
- Assist in preparation of cost estimate sheets for each customer requirement.
- Conduct product/ technical presentations.
- Assists in the preparation of proposal/ tender for each customer requirement.
- Provide after sales service by monitoring proper implementation of the project, in coordination with the Eastman Project Management Team.
- Any other duties may be assigned from time to time.

Hiring organization

Eastman Industrial Supply Inc.

Employment Type

Full-time

Job Location

One Park Drive Building, 11th Drive, corner 9th Ave, Taguig, 1630 Metro Manila, Philippines

Date posted

October 10, 2025