



<https://eastman.com.ph/job/sales-engineer/>

## Sales Engineer

### Description

Sales Engineer is responsible for the selling of Eastman assigned products and to ensure Customer satisfaction.

### Qualifications

- Candidate must possess at least a Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Business Management or its equivalent work experience.
- Having a license of Mechanical Engineer or Electrical Engineer is a plus.
- Minimum of three (3) years of working experience as a Sales Engineer.
- Highly adept in Enterprise Resource Planning (ERP) and Microsoft applications.
- Secure market information related to products and services needed for sales projections and marketing plans.
- Calls on prospective clients to promote assigned products and services.
- Reviews customer requirements (tender documents, plans/layouts/equipment schedules, etc.)
- Assists in the preparation of cost estimate sheets, proposal/tender for each customer requirement.
- Draws up Sales Contracts.
- Conducts product / technical presentations.
- Seeks customer feedback to improve after sales service.
- Perform other tasks that may be assigned by his/her immediate superior.

### Hiring organization

Eastman Industrial Supply Inc.

### Job Location

One Park Drive Building, 11th Drive,  
corner 9th Ave, Taguig, 1630 Metro  
Manila, Philippines

### Date posted

July 11, 2023